



GRANT UNSWORTH

Director, Advisory & Transaction Services - Retail

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CLIENTS REPRESENTED

- Dairy Industry
Superannuation Fund (DISF)
- Foodstuffs (NZ) Limited
- Guardian Trust Property Fund
- Lascorp
- Oldfield and Company

TENANTS REPRESENTED

- Ballentynes
- Caroline Eve
- Cotton On
- Dick Smith
- Hartleys
- Hunting and Fishing
- Jetts
- Kathmandu
- Lighting Direct
- Lighting Plus
- Macpac
- Pagani
- Pascoes
- Reduced to Clear
- Mountain Warehouse
- Specsavers
- The Baby Factory
- The Body Shop
- TSB Bank

Grant is a skilled property professional with a proven background in development, funds management, agency and property consultancy. His extensive experience in site acquisition, bulk and location feasibilities and retail development enables him to assist his clients to make good property decisions with outcomes that suit their businesses. With additional experience in negotiating sales and leases in the retail market, Grant has shown his complete understanding of the property needs of retailers, a highly specialised part of the property industry.

Professional Affiliations / Accreditations

- Licensed Real Estate Agent (REAA 2008)
- Executive Member of the Royal Institution of Chartered Surveyors

Education

- Masters of Science (*Property Investment*), London City University Business School
- Post Graduate Diploma (*Property Valuation and Law*), London City University
- Bachelor of Commerce (*Valuation and Property Management*), Lincoln College University

Significant Transactions

Sold over \$110 million in commercial property in New Zealand. Sales include:

47 Wakefield Street – Auckland	Landcorp House – Wellington
Custom House – Wellington	170 Rutherford Street – Nelson
191 Trafalgar Street – Nelson	McDonalds – 192 Balmoral Road, Auckland
Water Wheel Centre – The Mall Queenstown	Stout & Balance Street Carpark – Wellington
491-493 Lake Road – Takapuna	McDonalds & Specialty Retail 321 Lower Queen St, Richmond
Balmoral Centre – Napier	200 Church Street – Palmerston North
49 Manchester Street – Christchurch	Pet Essentials Business Sale to Petstock Constellation Drive, Glen Inness, Auckland
214 Trafalgar Street – Nelson	25 McDonald Street – Tauranga

Significant Leases

Negotiated 105 retail leases with a combined income value in excess of \$5.8m to national retailers throughout New Zealand. Recent leases include:

ASB – 125 Queen Street, Auckland	Farmers Homestore – Palmerston North
Faro Fresh – Orakei Bay Village, Auckland	Good Guys – Botany
Petstock – Hastings	Adairs – Albany Mega Centre
Smith City – Taupo	Wise Cicader – 88 Broadway, Newmarket
City Fitness – Hastings	Number One Shoes – Nelson
KMART – Ashburton	Mountain Warehouse – Nelson

STAIG AND SMITH BUILDING, 81 SELWYN PLACE, PO BOX 1637, NELSON 7010

LICENSED UNDER THE REAL ESTATE AGENTS ACT 2008

UNLOCKING PROPERTY OPPORTUNITIES

