



# GRANT UNSWORTH

Director, Advisory & Transaction Services - Retail

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## CLIENTS REPRESENTED

- Dairy Industry  
Superannuation Fund (DISF)
- Foodstuffs (NZ) Limited
- Guardian Trust Property Fund
- Lascorp
- Oldfield and Company

## TENANTS REPRESENTED

- Ballentynes
- Caroline Eve
- Cotton On
- Dick Smith
- Hartleys
- Hunting and Fishing
- Jetts
- Kathmandu
- Lighting Direct
- Lighting Plus
- Macpac
- Pagani
- Pascoes
- Reduced to Clear
- Mountain Warehouse
- Specsavers
- The Baby Factory
- The Body Shop
- TSB Bank

Grant is a skilled property professional with a proven background in development, funds management, agency, and property consultancy. His extensive experience in site acquisition, bulk and location feasibilities and retail development enables him to assist his clients to make good property decisions with outcomes that suit their businesses. With additional experience in negotiating sales and leases in the retail market, Grant has shown his complete understanding of the property needs of retailers, a highly specialized part of the property industry.

## Professional Affiliations / Accreditations

- Licensed Real Estate Agent (REAA 2008)
- Executive Member of the Royal Institution of Chartered Surveyors

## Education

- Master of Science (*Property Investment*), London City University Business School
- Post Graduate Diploma (*Property Valuation and Law*), London City University
- Bachelor of Commerce (*Valuation and Property Management*), Lincoln College University

## Significant Transactions

*Sold over \$110 million in commercial property in New Zealand. Sales include:*

**47 Wakefield Street – Auckland**

**Landcorp House – Wellington**

**Custom House – Wellington**

**170 Rutherford Street – Nelson**

**191 Trafalgar Street – Nelson**

**McDonalds – 192 Balmoral Road, Auckland**

**Water Wheel Centre – The Mall  
Queenstown**

**Stout & Balance Street Carpark –  
Wellington**

**491-493 Lake Road – Takapuna**

**McDonalds & Specialty Retail  
321 Lower Queen St, Richmond**

**Balmoral Centre – Napier**

**200 Church Street – Palmerston North**

**49 Manchester Street – Christchurch**

**Pet Essentials Business Sale to Petstock  
Constellation Drive, Glen Inness, Auckland**

**214 Trafalgar Street – Nelson**

**25 McDonald Street – Tauranga**

## Significant Leases

*Negotiated 105 retail leases with a combined income value value in excess of \$5.8m to national retailers throughout New Zealand. Recent leases include:*

**ASB – 125 Queen Street, Auckland**

**Farmers Homestore – Palmerston North**

**Faro Fresh – Orakei Bay Village, Auckland**

**Good Guys – Botany**

**Petstock – Hastings**

**Adairs – Albany Mega Centre**

**Smith City – Taupo**

**Wise Cicader – 88 Broadway, Newmarket**

**City Fitness – Hastings**

**Number One Shoes – Nelson**

**KMART – Ashburton**

**Mountain Warehouse – Nelson**

**162 HARDY STREET, PO BOX 1637, NELSON 7010**

LICENSED UNDER THE REAL ESTATE AGENTS ACT 2008

UNLOCKING PROPERTY OPPORTUNITIES

